



*HDH Partners, Inc.*

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Print form to fill out and either mail or fax return.

## COMMERCIAL LOAN REQUIREMENTS

- ◆ Executive Summary – Business Plan.
- ◆ Include resumes of the principals; include projects they have completed in the past.
- ◆ Who is on the development team? Who is the Architect? Who is the General Contractor?
- ◆ Who is the Engineering Firm? Will they need a General Contractor?
- ◆ Purchase Contract: If not available, State why not and when it is expected.
- ◆ Property Due Diligence (Site Survey, Appraisal Reports, Environmental Studies, etc...).
- ◆ Color photos if available (in CDs or DVDs) of property, renderings, maps, etc...
- ◆ Present assets of the Company.
- ◆ Market Studies.
- ◆ Financial Proforma.
- ◆ Financial Statement(s) for all principals.
- ◆ Schedule of Real Estate Owned.
- ◆ Tax Returns from 2004 – 2005 – 2006.
- ◆ What are the deadlines for the land ownership (land take down)?
- ◆ What is the Exit Strategy? If the property is Income-Producing.
  - Include a (Five) year Proforma Income Statement.
  - Statements and balance sheets will need to be provided.